

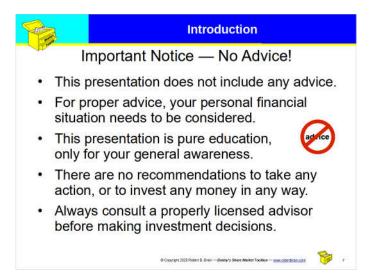


Introduction Are you looking for "shares" to buy? • Many equity market traders / investors are trend traders, buying and selling "shares". • Most "shares" on the market enable you to buy a piece of a specific company. • But some of the "shares" are actually not shares: • Exchange Traded Products (ETPs) • Exchange Traded Funds (ETFs) • Listed Investment Companies (LICs) • REIT (Real Estate Investment Trusts) (these are collectively known as securities)

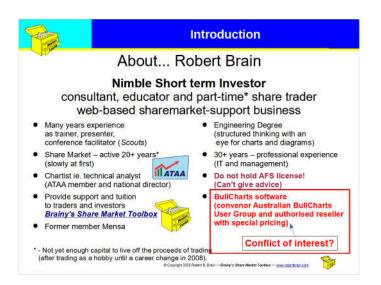
How would you like to buy...? • An equity market "security" that has less risk than buying shares in just one company? • A "security" that has built-in diversification? • To buy/sell on the stock market (ie. the ASX)? • Good liquidity so you can sell when you want to, and at (close to) an expected price? ETFs are one type of security that can achieve all this; but with some caveats...

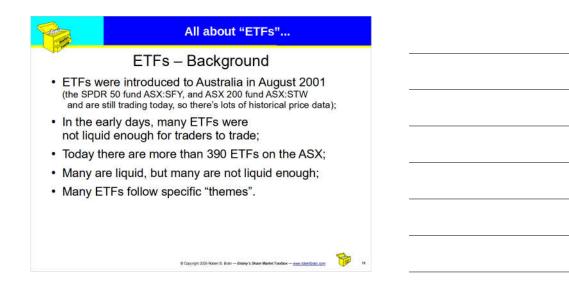
About this presentation Focus on, and explain what, an "ETF" is; ETFs come in many "flavours" – so what are they? Who are the major providers of ETFs in Australia? Are all ETFs liquid? How to find quality information about ETFs, and how to search for themed ETFs. Some ETFs pay monthly (or quarterly) dividends; but which ones?

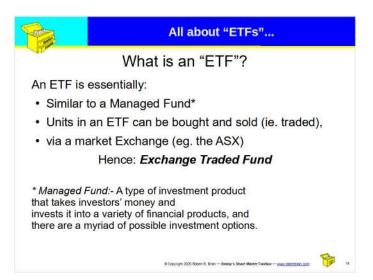
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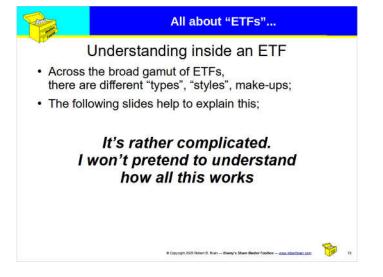


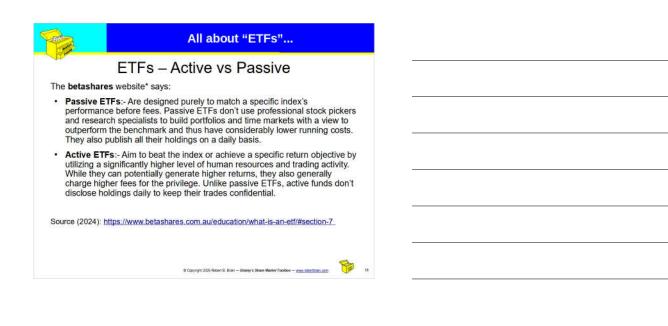










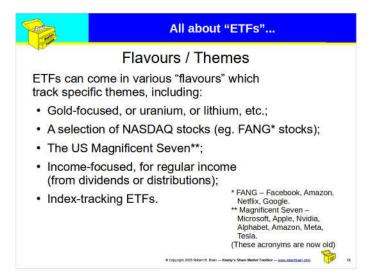


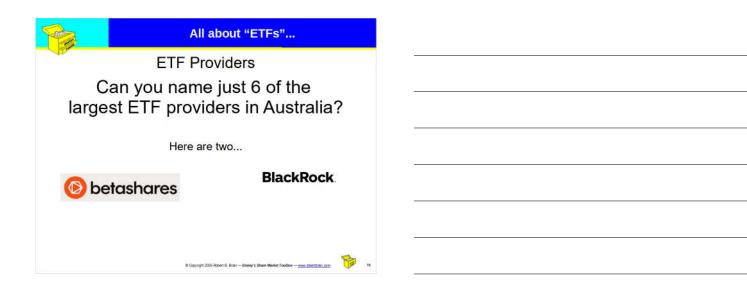




How to "value" an ETF • Many ETFs (not all) are an "aggregate" of several securities, commodities, assets, etc., so determining their value is straightforward; • An ETF might own specific shares (eg. FANG ETF); • An ETF might simply mirror the underlying trading of specific shares, or an index (eg. the XJO); • This reduces the single-asset risk (via diversification); • The value of the ETF will nominally be the aggregate of all of the underlying assets. BUT this does not apply to all ETFs.

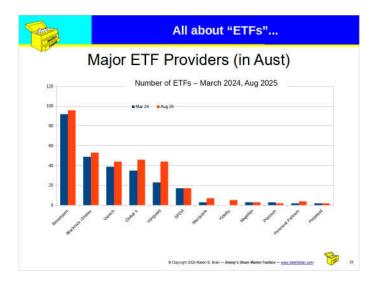






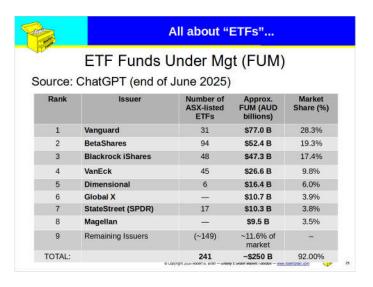


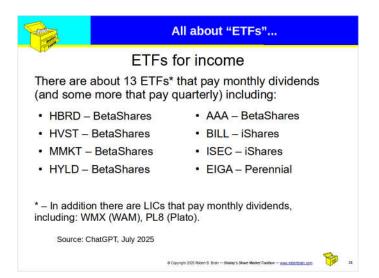


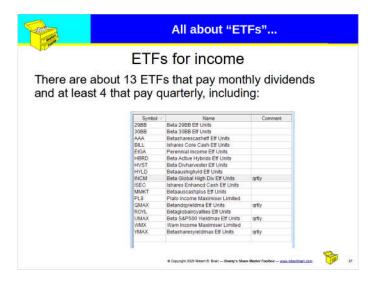


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ETF Pe	rformand	e			
The Canstar website has reported the following ETF performance for 3-year returns:					
Australian Broad Based ETFs	1 Year Return	3 Year Average Annual Return	5 Year Average Annual Return		
Shares Edge MSCI Australia Multifactor E	TF 16.55%	13.60%	11.56%		
/anguard Ethically Conscious Australian Shares ETF	14.17%	12.98%	N/A		
/anguard MSCI Australian Large Compar ndex ETF	iles 9.85%	12.75%	13.21%		
Shares Core S&P/ASX 200 ETF	11.77%	12.26%	12.17%		
	11.82%	12.25%	12.21%		

All	about "ETFs"				
ETF Funds Un	der Mgt (FUM)				
ETF Provider Rankings by FUN	M (End of 2024)				
(Rank, Provider, approx. FUM A\$ billion)					
1 Vanguard Australia	~67.17				
2 BetaShares	~44.52				
3 BlackRock's iShares	~42.22				
4 VanEck	~23.6				
5 Dimensional Fund Advisors	~15				
6 Magellan	~10.4				
By June 2025, these See nex					
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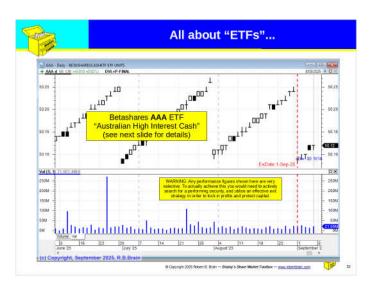


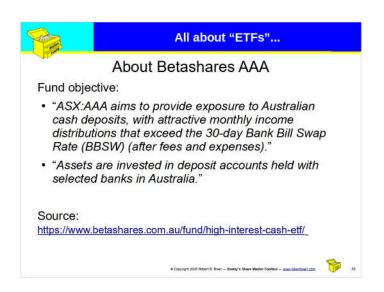








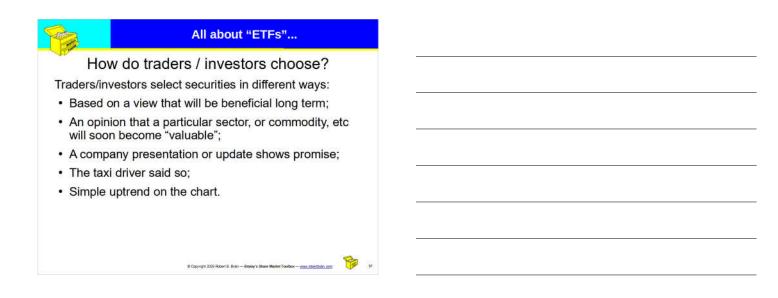




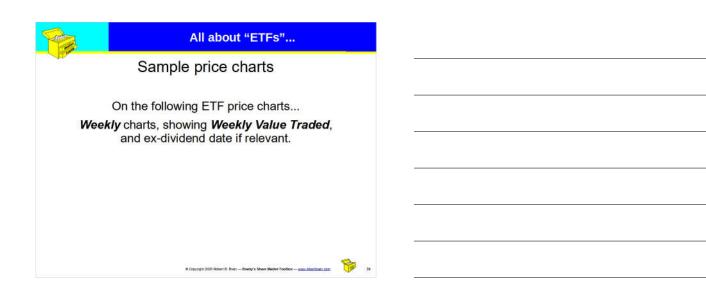


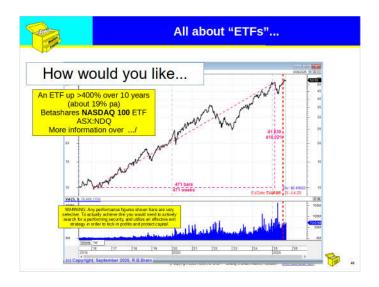


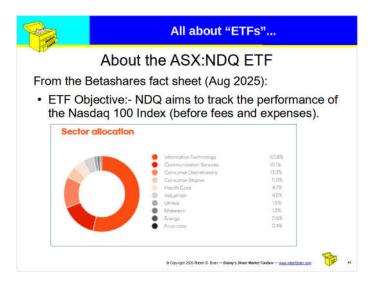


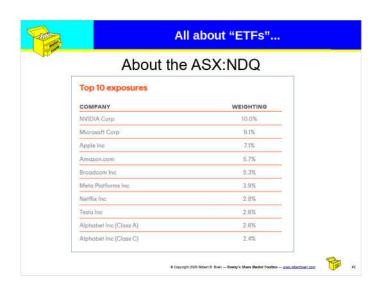


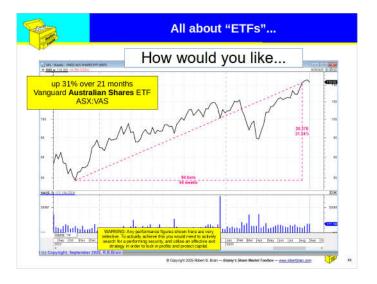
























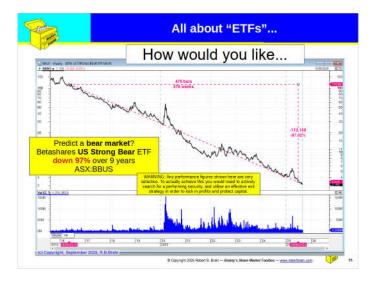






















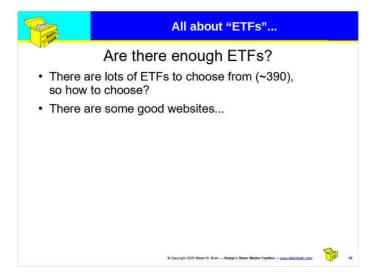








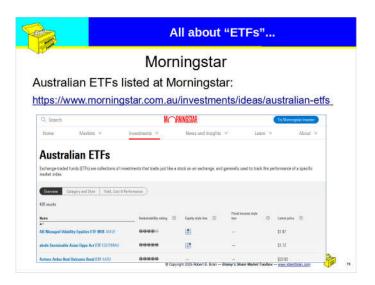




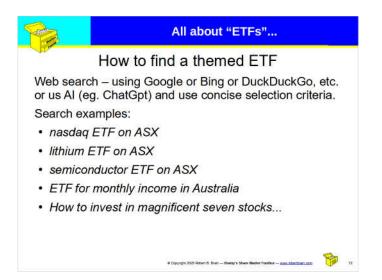


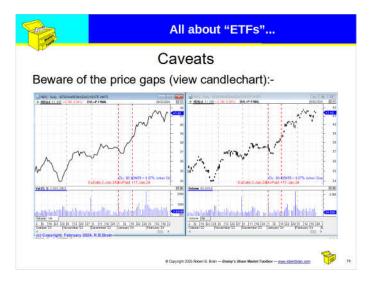


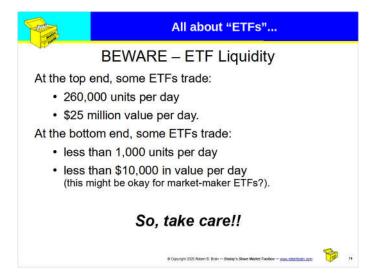




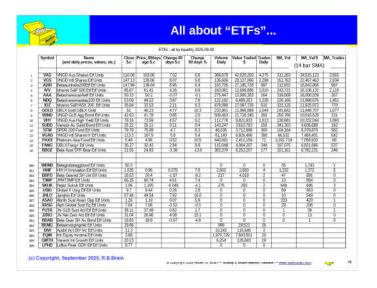


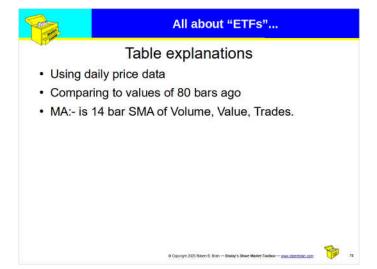












Free	All about "ETFs"	
TP.	ETF Liquidity	
" (ie.	suming that your liquidity trading rule says: must trade more than \$500,000 value per day" assume \$5,000 parcel size and this position is st than 10% of daily value traded);	
• The	ere are only 166 out of 390-odd that conform	
• 14	months ago this was 139 – so liquidity is improving.	
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ETF Liquidity — FEEDBACK Some ETF providers claim that their ETF pricing can be influenced by a market maker which might be a desk within their own organisation, or an external third party. Some ETF providers claim that there is always liquidity for their ETFs. HOWEVER, we have received feedback from within our own traders' network to say that in practice, this is NOT true. Liquidity can be a real issue. Bottom line: Take care regarding liquidity.

